

Joint Press Release

## **Japan Airlines and Vietjet Launch Comprehensive Partnership**

**Ho Chi Minh City, July 25, 2017:** Japan Airlines (JAL) and Vietjet today reached a formal partnership agreement with the aim of improving customer convenience and the quality of operations and services while enhancing the corporate value of both companies.

The two airlines have held a series of discussions on expanding their networks in response to the travel needs of people in neighboring Asian countries next to Vietnam, in addition to meeting growing demand for air travel between Japan and destinations in Vietnam. In line with the rapid economic growth in Vietnam, demand for air travel between Japan and Vietnam has been growing strongly. JAL is already operating daily non-stop services between Tokyo (Narita) and Ho Chi Minh City and Hanoi respectively, as well as between Tokyo (Haneda) and Ho Chi Minh City.

Vietjet, the first privately owned airline in Vietnam, started flight services in 2011, and now operates an expanding network all over Vietnam and Asia. Vietjet offers convenient and friendly services with reasonable fares, and succeeded to create new demand in Vietnam, yet as a new-age carrier, it offers higher-class service called “SkyBoss”, which has been very well received among passengers expecting quality service.

As a first step, JAL and Vietjet have agreed to start a code-share cooperation for all flight services between Japan and Vietnam as well as JAL’s domestic flights, and Vietjet’s domestic flights, as well as flights between Vietnam and the other Asian countries. These are the significant add-ons expected to create more customer convenience. JAL and Vietjet will further explore opportunities to develop the partnership in various areas, including a frequent flier partnership, aircraft operations and maintenance as well as ground handling services and training.

“The launch of this partnership with Vietjet represents a significant milestone for the two airlines to provide customers better access to destinations between Japan and Vietnam as well as beyond, and we believe it will contribute to generate more passenger and cargo traffic between the two countries and open up commercial opportunities on the two airlines’ international networks,” said **Tadashi Fujita, JAL Executive Vice President.**

**Luu Duc Khanh, Managing Director of Vietjet,** said: “Through the agreement signed with JAL today, Vietjet once again affirms the airline’s commitment to innovation, leading market trends, and offering new services following the global integration and international standards. Japan is our key market as we expand the airline’s flight network in the Asia-Pacific region. The partnership between Vietjet and JAL will diversify our air transportation products and the market segment while stimulating the movement of people between the two countries as well as developing the two airlines’ relationship in line with our international commercial operation capabilities in the coming time.”

More details will be announced at a later date on both airlines’ websites.

Together with Vietjet, JAL will be striving to deliver greater conveniences and variety of choices to customers with a more comprehensive network in Asia.

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**About Japan Airlines**

Japan Airlines (JAL) was founded in 1951 and became the first international airline in Japan. A member of the **oneworld®** alliance, the airline now reaches more than 344 airports in 56 countries and regions together with its codeshare partners with a modern fleet of more than 227 aircraft. JAL Mileage Bank (JMB), the airline's loyalty program, has reached over 31 million members worldwide. Awarded one of the most punctual major international airlines, JAL is committed to providing customers with the highest levels of flight safety and supreme quality in every aspect of its service, and aims to become the most preferred airline in the world.

For more information, please visit [www.jal.com/en/outline/](http://www.jal.com/en/outline/)

Facebook: [www.facebook.com/JapanAirlinesWorldwide/](https://www.facebook.com/JapanAirlinesWorldwide/)

Follow JAL on Instagram at @japanairlines\_jal

**About Vietjet**

Established in 2007, Vietjet is now leading the domestic aviation market in Vietnam and actively expanding its international flight network. After five years of operations, the airline has flown nearly 40 million passengers, and been awarded 32 domestic and nine international accolades, including being named one of the Top 500 Brands in Asia 2016, “Vietnam’s Most Favorite Airline”, “The Best Asian Low Cost Carrier 2015” at the TTG Travel Awards 2015, etc. Vietjet is a member of the International Air Transport Association (IATA) with the IATA Operational Safety Audit (IOSA) certificate. The airline’s operation safety and technical reliability rates have always been among the highest in Asia Pacific region with a modern and well-furnished fleet and amazing diverse and friendly services.

Currently, the airline operates a fleet of 48 aircraft, including A320s and A321s, and operates over 350 flights per day. It currently operates 67 routes in Vietnam and across the region to international destinations such as Hong Kong, Thailand, Singapore, South Korea, Taiwan, Malaysia, Cambodia, China and Myanmar.

For more information, please visit [www.vietjetair.com](http://www.vietjetair.com).

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