



media information

India's Kingfisher Airlines to be part of oneworld from 10 February

Monday, 19 December 2011: Kingfisher Airlines will become part of **oneworld**[®] with effect from Friday 10 February 2012, adding India's leading carrier to the premier global airline alliance.

It will be the first carrier from the subcontinent to join any of the global airline groups – and the first of three airlines to join **oneworld** in its biggest membership expansion drive for five years, with airberlin set to follow it on board the alliance shortly afterwards and Malaysia Airlines later in the year.

Kingfisher Airlines received its green light to board **oneworld** this week after successfully completing a thorough review of its readiness conducted by British Airways, which is sponsoring its entry into the alliance, with the **oneworld** central team.

So from 10 February 2012, it will be offering **oneworld's** full range of services – and substantially expanding the alliance's network throughout India, one of the fastest growing regions of the world for air travel demand.

For Kingfisher Airlines, joining **oneworld** will strengthen its competitive offering and its financial position, enabling it to offer customers an unrivalled alliance global network served by partners including some of the best and biggest airlines in the world.

Its addition will extend **oneworld's** global coverage to nearly 800 destinations in almost 150 countries, served by a total of almost 8,500 departures a day operated by a combined fleet of more than 2,250 aircraft, carrying 305 million passengers a year, with annual revenues of US\$94 billion. With the addition soon of airberlin and later this year Malaysia Airlines, the **oneworld** network will expand to more than 850 destinations.

oneworld CEO Bruce Ashby said: "Kingfisher Airlines will expand **oneworld's** network substantially in a key region of growing travel demand, with a carrier that matches our demanding requirements, while enabling Kingfisher Airlines to offer its customers a truly global network on quality partners. We are look forward to welcoming them to the **oneworld** alliance in February."

Kingfisher Airlines Chairman Vijay Mallya said: "Kingfisher Airlines takes great pride in its track record for quality and innovation. By becoming part of **oneworld** in February, we will be flying as part of the world's leading quality airline alliance – and the first carrier from the subcontinent to be accepted into any of the global airline groups.

"Becoming part of **oneworld** will be one of the most significant steps in Kingfisher Airlines' history. It will enable us to offer our customers a truly global network served by partners who include some of the best known and most admired airlines in the world, while our King Club frequent flyers will have more opportunities to earn and redeem mileage rewards and enjoy all their other benefits. It will also strengthen us financially, through revenues from passengers transferring to our network from our **oneworld** partners and the cost reduction opportunities the alliance offers."



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When Kingfisher Airlines joins, members of its King Club frequent flyer programme will be able to earn and redeem mileage awards on all **oneworld** partners – American Airlines, British Airways, Cathay Pacific Airways, Finnair, Iberia, Japan Airlines, LAN Airlines, Malév Hungarian Airlines, Qantas, Royal Jordanian, S7 Airlines and almost 20 affiliated airlines.

King Club King Platinum cardholders will have **oneworld** Emerald status with its King Club Gold members enjoying **oneworld** Sapphire status, gaining them access to more than 550 airport lounges worldwide offered by the alliance's airlines. King Club Silver cardholders will have **oneworld** Ruby status.

King Club Platinum, Gold and Silver cardholders will soon be sent new membership cards, bearing the **oneworld** logo, to ensure they receive their alliance benefits from 10 February.

Also from 10 February, the 120 million members of the established **oneworld** airlines' frequent flyer programmes will be able to earn and redeem awards and tier status points and receive all other **oneworld** benefits on Kingfisher Airlines.

Its network – currently serving 54 destinations and nine countries – will from then be covered by **oneworld's** full and extensive range of alliance fares and sales products.

It will add more than 40 destinations to the alliance's network, all of them in its India home, which is the world's second most populous market and forecast to be the world's second biggest economy within two decades. Its middle class population is expected to grow tenfold by 2025 – to nearly 600 million.

Currently seven of **oneworld's** established airlines – American Airlines, British Airways, Cathay Pacific, Finnair, Japan Airlines, Qantas and Royal Jordanian - serve five Indian gateways, in Delhi, Mumbai, Bangalore, Chennai and Hyderabad.

Kingfisher Airlines was invited to join **oneworld** in June 2010 after gaining approval from India's Ministry of Civil Aviation to become part of the alliance.

Its alliance implementation programme has represented one of the most extensive projects in its history, with working groups covering some 35 streams of activity. Projects are nearing completion to bring Kingfisher Airlines' various internal processes and procedures into line with the alliance's requirements, and extensive employee training and communications programmes are now underway at Kingfisher Airlines and the alliance's existing members, to ensure they are ready to provide **oneworld's** customer services and benefits across the expanded alliance from 10 February.

Meantime, it has implemented frequent flyer links with established **oneworld** partners American Airlines, British Airways, Finnair and S7 ahead of joining the alliance and signed code-sharing agreements with British Airways.

Note

Frequent flyer reciprocity between Kingfisher Airlines and LAN will be implemented shortly after Kingfisher Airlines joins **oneworld** because of LAN's impending migration of its main information technology platform.

About Kingfisher Airlines

Since its launch in 2005, Kingfisher Airlines has established itself as India's leading air carrier in terms of domestic passenger carried, daily flights (with more than 260 daily departures on average currently), customer service quality and innovation.

It is India's only five star airline, as rated by Skytrax, the independent airline quality research organisation. Besides being the first airline in India to offer in-flight entertainment at every seat in its full-service class cabins, Kingfisher Airlines offers Live TV with 16 channels. It has received numerous awards for innovation and customer responsiveness – most recently all three prizes available to carriers from India and Central Asia in the Skytrax Airline of the Year 2011 awards.

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The airline launched its first international routes in September 2008 and now serves **oneworld** hubs Bangkok, Hong Kong, London Heathrow and Singapore. Internationally, it also currently serves Colombo, Dubai, Dhaka and Kathmandu. In total, it flies to 54 destinations worldwide – 46 of them in India – in nine countries, with its main hubs at Mumbai, Delhi and Bangalore.

It carried 12 million guests in its financial year to end 31 March 2011. Its fleet currently comprises 64 modern aircraft. It employs 7,500 staff. During its latest financial year, to end March 2011, it generated revenues totalling US\$ 1.4 billion. Kingfisher Airlines is part of the UB Group, one of India's largest conglomerates with diverse interests and a global presence.

About oneworld

oneworld is the world's premier global airline alliance. It brings together some of the best and biggest names in the airline business - American Airlines, British Airways, Cathay Pacific, Finnair, Iberia, Japan Airlines, LAN, Malév Hungarian Airlines, Qantas, Royal Jordanian and S7 Airlines, and around 20 affiliates including American Eagle, Dragonair, LAN Argentina, LAN Ecuador and LAN Peru. airberlin, India's Kingfisher Airlines and Malaysia Airlines are on track to join in 2012. Mexicana is an inactive member. Between them, these airlines:

- Serve more than 850 airports in nearly 150 countries, with more than 10,000 daily departures.
- Offer more than 550 airport lounges for premium customers.
- Carry almost a million passengers a day on a combined fleet of more than 2,500 aircraft.
- Generate more than US\$ 100 billion annual revenues in total.

oneworld enables its members to offer their customers more services and benefits than any airline can provide on its own. These include a broader route network, opportunities to earn and redeem frequent flyer miles and points across the combined **oneworld** network and more airport lounges. **oneworld** also offers more alliance fares than any of its competitors.

oneworld was named the Best Airline Alliance by *Global Traveler* in its GT Tested Reader Survey 2011 Awards for the second year running and the World's Leading Airline Alliance in the 2010 World Travel Awards, retaining that title for the eighth consecutive year.

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